

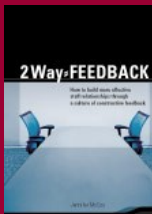
Positive Change Consulting

Improving Performance Through People

NewsAlert 2/2006

In this edition:

- **Giving Feedback Constructively**



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* Now available as an **eBook** too. No need to wait for the post!

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Giving feedback constructively

In February we promised we'd be alerting you to resources and opportunities provided by our colleagues and friends in related businesses. An earlier email explained that so much has been happening in our business that many of you will not have heard from us for weeks. However, all that is about to change.

We think this opportunity should be of interest to our readers as the questions that so often come up, in coaching or training sessions with leaders, are - How do we motivate our staff? and How do we make sure they stay? These two questions, plus How do we recruit great staff? lie at the heart of all staff management, , workplace relationships and business success. Giving feedback constructively, even when someone's done something wrong, is the key to your success.

You are invited to a **free live teleseminar** with **Jennifer McCoy** author of "2 Way Feedback" and Leadership expert, **Kerrie Mullins-Gunst** on **How to give feedback constructively, even when someone's done something wrong.**

Teleseminars are the fastest, easiest and most convenient way to develop all the skills you need to mentor, manage and lead!

You won't want to miss this if you want to:

- work more effectively with staff
- handle difficult employees and reduce conflict sensitively
- build staff confidence
- turn staff into a team
- be confident staff won't keep you awake at nights.

Here is a **free opportunity** for you as a subscriber to our newsletter, to develop your leadership skills. You can discover How to give feedback constructively, even when someone's done something wrong - just by investing one hour of your time in this special teleseminar.

Details:

TOPIC: **How to give feedback constructively, even when someone's done something wrong. Presented by Jennifer McCoy, author of "2 Way Feedback" with Leadership expert, Kerrie Mullins-Gunst.**

How to take part : You can attend this teleseminar without even leaving the comfort of your chair - just by dialling in to the conference call, using a cheap phonecard. Register now and receive your conference call phone number and access code. Register now at: <http://www.leadershipskillcenter.com/ts/>

All you have to do then is call in to the teleseminar by telephone from wherever you are located. Join us, as our guest at this teleseminar, and you will discover:

- Why you really must invest your time in giving feedback
- The magic formula for making your feedback constructive
- The secret to confronting difficult situations before they explode
- How to be assertive and avoid getting into excuses when you are giving feedback
- How you can use feedback to modify behavior
- When you can give feedback to your whole team and when it should be given just to individuals
- The three critical feedback mistakes you absolutely must avoid or your feedback will do more harm than good.

DATE AND TIME: In Australia/Victoria: Tues 28 November 06 at 10.00 am / **DATE AND TIME:** In USA/ Los Angeles: Mon 27 November 06 at 3.00 pm You can use the TimeZone Converter to confirm your exact time and date at your location: <http://www.timezoneconverter.com/cgi-bin/tzc.tzc>. **Mark this date in your diary now!**

DURATION: The teleseminar will last for between 60 and 75 minutes.

COST: Complimentary for our subscribers (\$37 value). Be our guest! Register now and discover: How to give feedback constructively, even when someone's done something wrong at: <http://www.leadershipskillcenter.com/ts/> Register immediately to secure your place and receive your login instructions.

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We'd love to hear your feedback.

Jennifer McCoy & Tony Austin

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- we've swapped business cards
- a conference we've been part of
- a member of MBN, BNI, or another networking group that we belong to.

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You will also receive *Leading Well* with a bonus **Top Leadership Tips Workbook** from Kerrie. Plus a subscription to this enewsletter, if you don't already subscribe and a Free Workplace Culture Checklist. I hope you can join us for a great teleseminar. I know you'll be sorry if you don't.

P.S. If you are at all interested in knowing How to give feedback constructively, even when someone's done something wrong then book your spot NOW. You can use a cheap Phonecard to dial in to the teleseminar.

The purpose of this Newsletter

Positive Change Consulting shows people how to build great leadership, manage change, improve teamwork for business productivity – and restore balance to your life.

In this newsletter we aim to alert you to the latest research into leadership, report people-related workplace news, suggest ways for encouraging staff involvement to improve your business and alert you to the things we are doing and the services we can offer you.

We welcome Contributions

Please contact us if you would like to contribute to this newsletter. Just email or phone to share any experiences.

Email [here](#)
